# **Case Study**

## **RETAIL SERVICE**

#### THE BUSINESS

Café and bookstore operating for over 17 years, popular with locals. COVID restrictions caused an instant decrease in sales revenue causing the café to revert to takeaway sales only with no book sale revenue. Lack of staff due to staff COVID isolations also reduced operating times

#### THE SOLUTION

SBR Specialists worked with the client to establish the long term viability of the business, and assisted with the creation of a repayment proposal to creditors. Within 7 weeks the approval of the plan saw the business reduce its unsecured debt by 84%, and schedule a payment plan that will see the business clear the remaining debts in 24 month entrirely with completely manageable installments.



#### COMPANY FINANCIAL PROFILE PRIOR TO RESTRUCTURE:

- ATO debt \$152,171
- Other debts 106,513
- Total debt \$258,684

Company in receipt of final demands from NSW Revenue and Service NSW

#### COMPANY FINANCIAL PROFILE AFTER RESTRUCTURE:

- ATO debt \$23,531
- Other debts \$16,469
- Total debt \$40,000

Approx monthly debt repayments -\$1,650 per month for 24 months

### **OVERALL RESULT FROM RESTRUCTURE:**

- TOTAL SAVING \$218,684
- 24 month manageable payment plan

- Locals happy to keep cafe
- Motivated business owner with manageable liabilities

Employment security





For further information, please contact the SBR Specialists on **1300 947 465** or scan the qr code for more case study examples.

